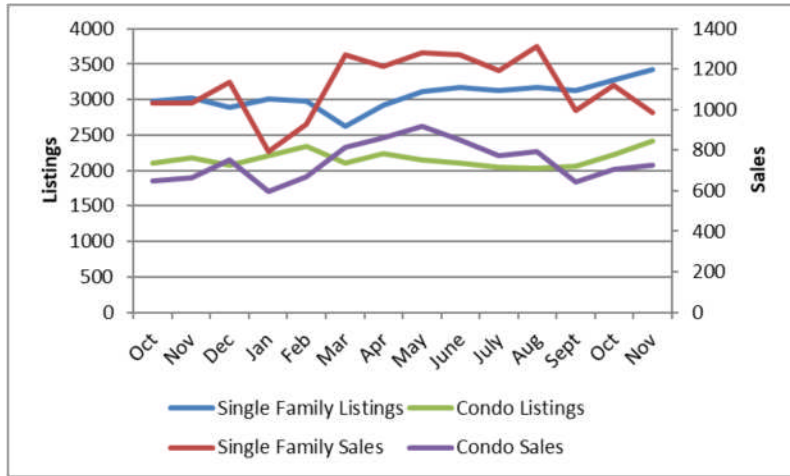


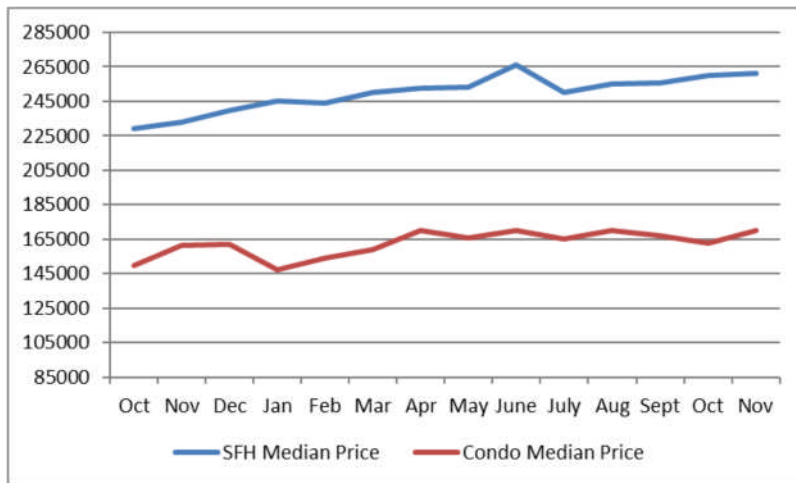
Market Snapshot

(Oct '17 to Nov '18)

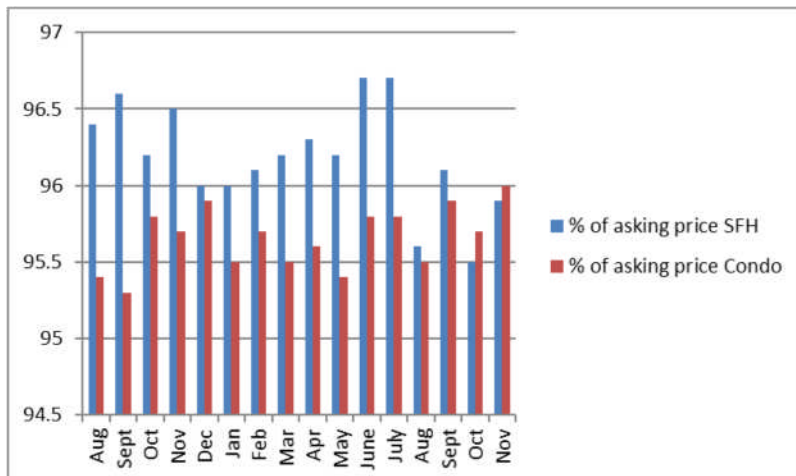


Sales volume took a dip 3 months ago. Sales usually slow down until the end of the year. Available inventory is up slightly over a year ago.

Statistics compiled from local MLS data



We are starting to see a slight flattening of sales prices as consumers are wary of overpricing



Listing price to sales price % has mostly stabilized at 95% plus.