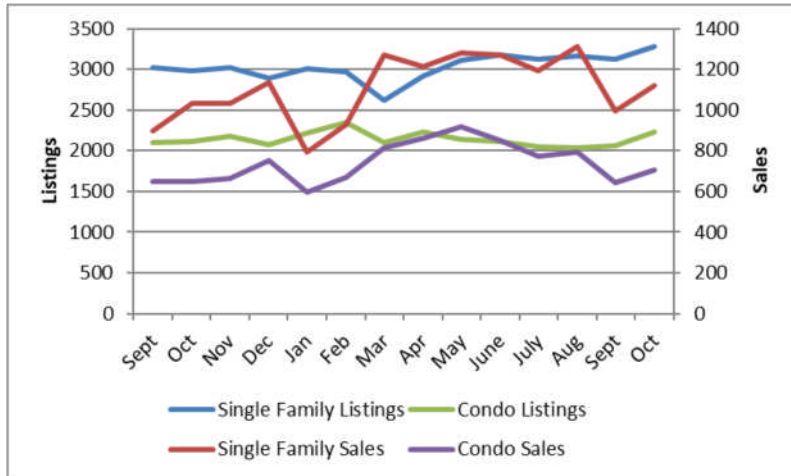


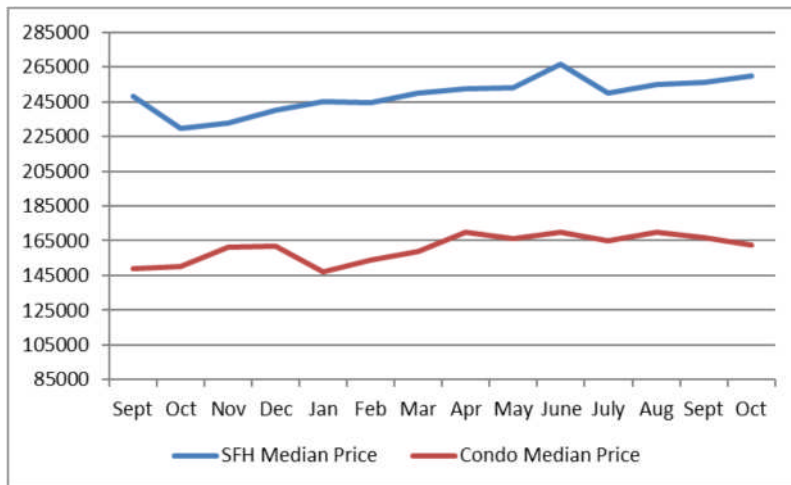
Market Snapshot

(Sept '17 to Oct '18)

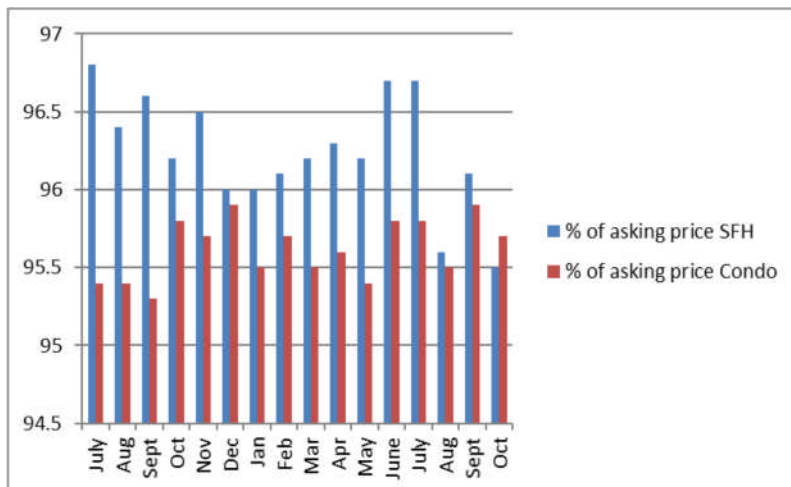


Sales volume took a dip 2 months ago and rebounded slightly last month. Next month the holiday season starts and things usually slow down until the end of the year. Available inventory is up slightly over a year ago.

Statistics compiled from local MLS data



We are starting to see a slight flattening of sales prices as consumers are wary of overpricing



Listing price to sales price % has fallen since mid year for single family homes but only slightly (<1%).