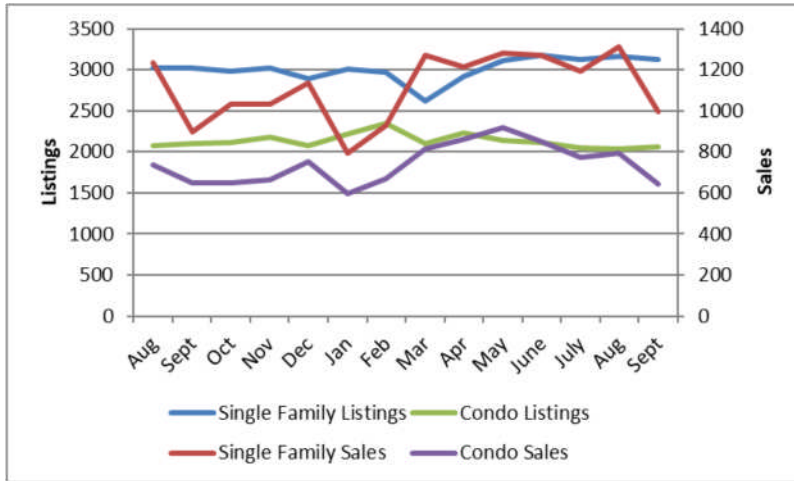


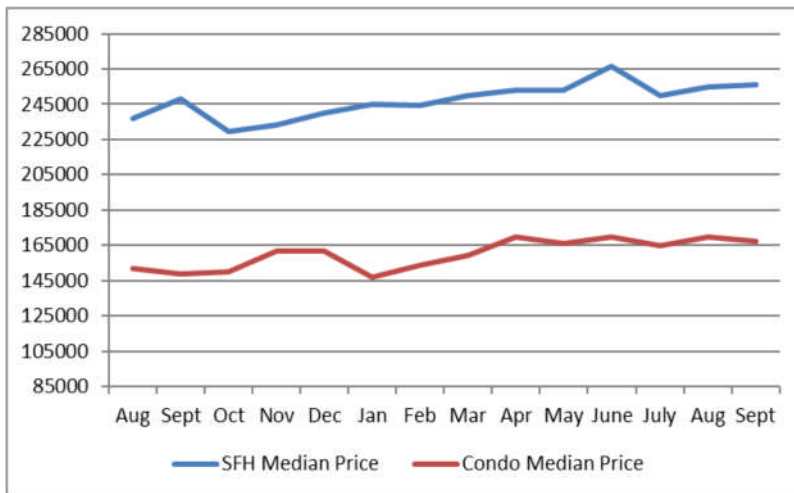
Market Snapshot

(August '17 to Sept '18)

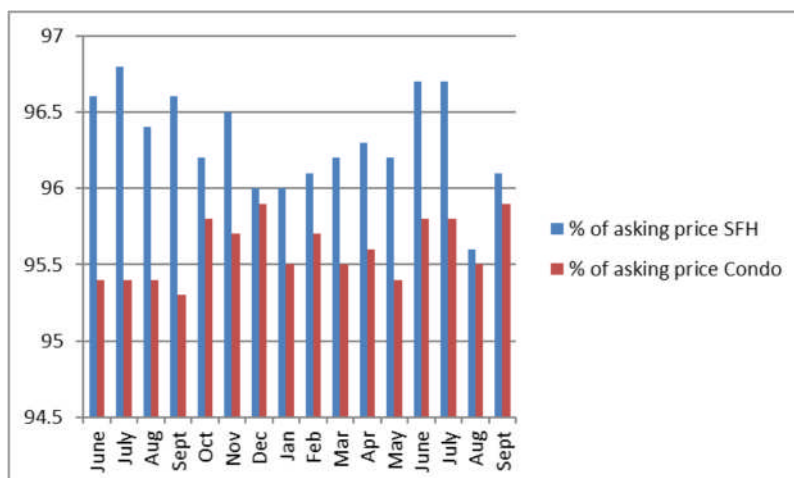


Sales volume took a dip last month. Next month the holiday season starts and things usually slow down then until the end of the year.

Statistics compiled from local MLS data



We are starting to see a slight flattening of sales prices as consumers are wary of overpricing



Listing price to sales price % has remained at a high level vs a year ago. The percentage is better for single family homes than condos but not by much.