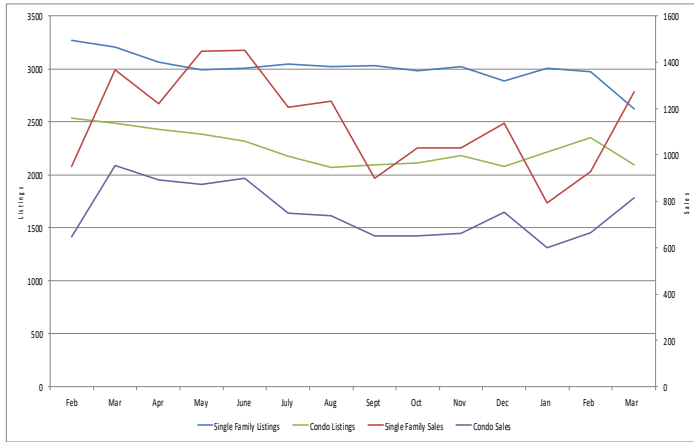


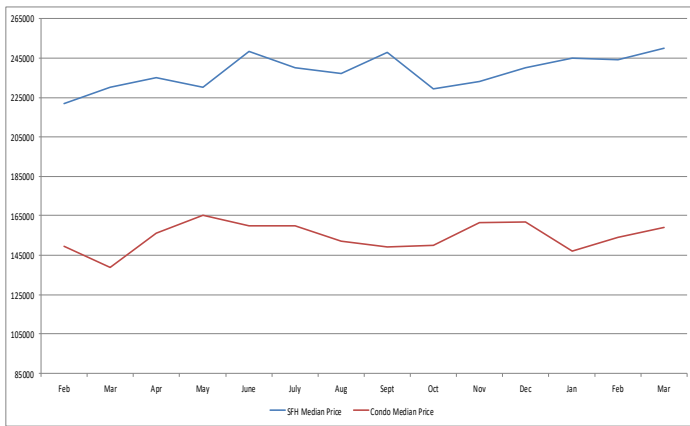
Market Snapshot

(February '17 to March '18)

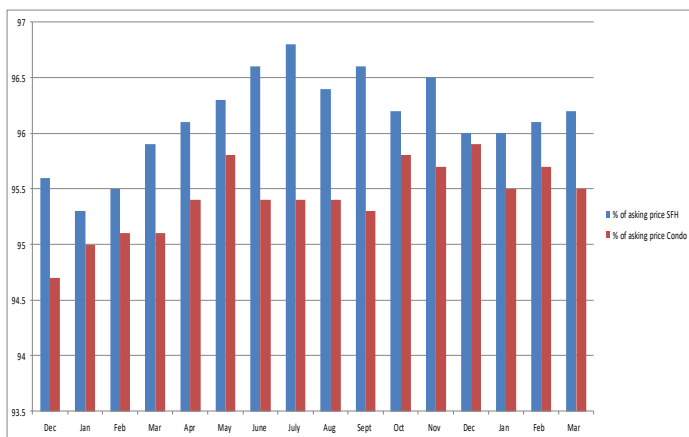


Sales volume picked up last month and should continue to increase as the busy months of March and April get closer. Inventory is declining due to increased sales and speed of closings..

Statistics compiled from local MLS data



Median sales prices for homes have shown a continuous increase over the last year. Homes are increasing somewhat better than condos.



Listing price to sales price % has remained at a high level vs a year ago. The percentage has somewhat stabilized in the last few months.